

Corporate Communications Contact

Alan Smith
Altium Limited
3 Minna Close
Belrose NSW 2085
Australia
www.altium.com
Telephone: +61 2 8622 8100
Fax: +61 2 8622 8140
alan.smith@altium.com

Altium Q3 sales and revenue update

SYDNEY, Australia – 16 April, 2009 – Altium Limited (ASX:ALU), the world's leading developer of unified electronics design solutions, has reported sales and revenue results for the third quarter ending 31 March, 2009.

For the three months ending 31 March, 2009, Altium reports:

- Sales of AU\$14.58 million, an increase of 6% over the equivalent period a year ago; or sales of US\$9.7 million, a decrease of 22% from the same period a year ago
- Revenue of AU\$14.99 million, an increase of 13% over the equivalent period a year ago; or revenue of US\$10.0 million, a decrease of 18% from the same period a year ago

For the year to date, Altium reports:

- Sales of AU\$51.13 million, an increase of 27% over the equivalent period a year ago; or sales of US\$36.9 million, an increase of 4% from the same period a year ago
- Revenue of AU\$50.33 million, an increase of 25% over the equivalent period a year ago; or revenue of US\$36.6 million, an increase of 4% from the same period a year ago

The deferred revenue balance at 31 March, 2009, reflecting the difference between sales recognized as revenue and sales deferred as revenue (for example, software

assurance and maintenance contracts spanning a year), was US\$10.2 million, an increase of 17% over the same period a year ago. Increase in deferred revenue reflects Altium's progression to licence sales that include 12 months' software assurance, giving users a cost-effective way to take advantage of Altium's biannual product release programme.

The global economic downturn affected all regions, with sales measured in local currencies falling for the three months ending 31 March, 2009, compared to the same period a year ago. However, sales have grown in the nine months to 31 March, 2009. For the financial year to date, sales in China (including Hong Kong and Chinese Taipei) grew 28% in US dollars, sales in Europe grew 7% in euros. All other regions, including the US, held their respective sales positions in local currencies compared to the same nine-month period a year ago.

At 31 March, 2009, and following the recently paid AU\$0.02 dividend per share, the cash balance was US\$5.4 million, an increase of 50% compared to US\$3.6 million at 31 March, 2008.

Nick Martin, CEO of Altium, commented, "The economic downturn is creating very difficult conditions for all companies, including Altium. However, we believe this also provides an opportunity to help our prospective users as they in turn assess how to stay competitive.

"We have already switched investment into regions showing stronger growth, particularly in China and Eastern Europe, whilst changing our direct presence and investment in the Japanese, Swiss and French regions to indirect sales channels. Altium will also be announcing this quarter new licensing initiatives and changes to our go-to-market model which will present our solution to a dramatically larger audience of prospective users seeking new ways to do much more than just survive the recession."

Summary results by region for the three months ending 31 March, 2009

	<u>3 months ending 31st March, 2009 (\$,000)</u>	<u>3 months ending 31st March, 2008 (\$,000)</u>	<u>Change</u>
Regional Product Sales			
Americas (US\$)	4,112	4,936	-17%
Europe (€)	2,449	2,772	-12%
Asia-Pacific excluding Greater China (US\$) *	1,012	1,520	-33%
Greater China (US\$) *	1,102	1,571	-30%
Consulting Services			
Consulting (€)	199	188	6%

* China has been redefined as Greater China and includes PRC, Taiwan & Hong Kong

Summary results by region for the nine months to 31 March, 2009

	<u>9 months ending 31st March, 2009 (\$,000)</u>	<u>9 months ending 31st March, 2008 (\$,000)</u>	<u>Change</u>
Regional Product Sales			
Americas (US\$)	13,706	13,759	0%
Europe (€)	9,198	8,599	7%
Asia-Pacific excluding Greater China (US\$) *	3,846	3,894	-1%
Greater China (US\$) *	6,200	4,856	28%
Consulting Services			
Consulting (€)	429	442	-3%

* China has been redefined as Greater China and includes PRC, Taiwan & Hong Kong

ENDS

About Altium

Altium Limited (ASX:ALU) provides next-generation electronics design solutions that break down the barriers to innovation. Altium's solutions are unique because they unify the separate processes of electronics design, all within a single electronics design environment, working off a single data model, linking all aspects of electronics product design into one process. This unified design environment helps electronics designers easily harness the latest devices and technologies, manage their projects across broad design 'ecosystems', and create connected, intelligent designs.

Founded in 1985, Altium has headquarters in Sydney, sales offices in the United States, Europe, Japan, China, and resellers in all other major markets. For more information, visit www.altium.com.